

# FEDERAL RELATIONS GROUP

The **LOCKRIDGE GRINDAL NAUEN P.L.L.P. Federal Relations Group** is a diverse group of professionals with a broad range of federal, state, and local government experience. The wide ranging needs of small and large businesses, non-profits, and public entities makes the establishment of relationships with the federal government and cabinet-level departments and agencies, as well as Congressional Committees that oversee legislative and regulatory issues, a vital part of effective representation.

The **Federal Relations Group** creates value by applying proven strategies to realize success and advance client objectives. Our experts work with each client to develop a unique and focused strategic plan with clear targets and measured outcomes. Critical plan elements include our insights on effective opportunities in the political arena given the existing regulatory and legislative climates. Our goal is to provide a solid return on investment and measurable success for each of our federal relations clients.

**“McGrann has made a real difference for your organization – you couldn’t do any better.”**

- Former House Transportation and Infrastructure Committee Chairman **James Oberstar** (MN-8)




Director of Federal Relations,  
**Dennis M. McGrann**

### **Record of Success**

- i **Authorization Legislation**
- i **Federal Grant Awards**
- i **Appropriations Funding**
- i **Regulatory Language Inclusion**

### **Special Expertise**

- i **Community and Economic Development**
- i **Energy and the Environment**
- i **Health and Human Services**
- i **Special Purpose Governments**
- i **Transportation and Infrastructure**



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**Lockridge Grindal Nauen P.L.L.P. (LGN)**, founded in December 1978, has a long history with the citizens and communities of Minnesota. Based in Minneapolis, **LGN** has extensive experience in sophisticated commercial litigation, focused in the areas of antitrust, environmental, employment, health care, e-commerce, intellectual property, and telecommunications law.

**LGN** litigates in federal and state courts across the country and has earned a reputation for aggressive, effective, professional representation in the courtroom. Outside the courtroom, the firm attains excellent results for clients through our governmental affairs work with the legislative and administrative branches of government, as well as through alternative dispute resolution and grassroots advocacy.

The **LGN** State Government Relations Group is balanced, well-connected and issue-oriented. Our professionals effectively advocate for our clients by working with lawmakers regardless of where they fall on the political spectrum. Each **LGN** team member has a unique perspective developed over years of political involvement locally and nationally. Many have held senior-level staff and appointed positions in Democratic, Republican and independent parties and campaigns.

In addition to its Minnesota-based resources, **LGN** is the only Minneapolis-based law firm with a federal lobbying office in Washington, D.C. **LGN** developed the Federal Relations Group in response to the federal legislative needs of local governments, non-profits, law enforcement organizations, and educational institutions across the Midwest. The **LGN** team has been a presence in Washington since 1981, and its members have experienced the shifts that come with changing times, administrations, and majorities. The Federal Relations Group is uniquely positioned to offer clients the benefit of our experience and expertise with regard to the current Minnesota Delegation, as well as our knowledge of the history and legacy of Minnesota politics.

Both of **LGN**'s State and Federal Government Relations teams are composed of a diverse group of professionals with a broad range of federal, state, and local government experience. We have established many long-standing and strong working relationships with elected officials at both the State and Federal level. Our approach provides clients with the best possible issue representation and affords excellent opportunities to impact policy decisions by interfacing with the key Republican and Democratic decision makers on a personal basis.

The **LGN** team also offers grassroots organizing services in support of local development projects. Whether local developers are competing for public funds or encountering resistance to an existing project, we can help organize supporters of your project and help deliver their message to key officials.

Our lobbying model utilizes the State Government Relations Group and the Federal Government Relations Group, working hand-in-hand, when appropriate, to ensure success for its clients. The efficiencies and economies of scale that result from retaining a firm that can provide services from the Minnesota Capitol to our nation's Capital are unique to the representation offered by **LGN**.